TERENCE SOBOLEWSKI

VICE PRESIDENT, SALES & PROGRAM OPERATIONS
NATIONAL GRID

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Terence (Terry) Sobolewski joined National Grid in August, 2011 as Vice President of Sales & Program Operations for National Grid. His team is responsible for US customer relationships and proactively marketing new, revenue-generating products to customers. With an emphasis on efficiency, process improvement and customer satisfaction, Sales & Program Operations consolidates sales and customer support functions across the business, playing a key role in supporting all business channels.

Prior to Joining National Grid, Terry led East Coast Business Development for SunPower Corporation, a leader in the design, manufacturing and delivery of new solar technologies. While there, Terry drove significant market growth through state-level advocacy. Working with joint regulatory and industry stakeholder workgroups, his efforts contributed to the creation of innovative energy policies and the transformation of state sponsored efficiency and incentive programs.

Preceding his time at SunPower, Terry worked for GE Capital, where he was promoted through a series of assignments in Operations, Quality, Sales and Marketing. In 2006, Terry was named Mid-Atlantic Region Manager for GE Capital Solutions and went on to hold additional senior leadership positions as General Manager for GE Technology Finance and Senior Managing Director - Channel Sales for GE Vendor Finance.

Terry also served four years in the United States Navy. While on active duty, he completed training as a Naval Intelligence Officer and spent the majority of his time with Electronic Warfare Squadron 130 in Whidbey Island, WA.

Education: Terry received both his B.S.E. degree in Mechanical Engineering and his M.B.A. from Duke University.

Family/location: Terry and his family live in Dover, MA.